



CAREMATRIX



A pan-European integrated care project

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[Carematrix.eu](https://carematrix.eu)

HNN From Theory to Practice: Navigating Pre-Commercial Procurement in Horizon Europe

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INNOVATION SKÅNE

We are Region Skånes publicly owned innovation company

- Health
- Mobility
- AI

As a hub for innovation management, Innovation Skåne acts as a catalyst for innovation and development within Region Skåne. We are experts in leading, developing, and driving innovation.

Magnus Wallengren
European project manager
Testbeds – Innovation procurement



iINNOVATION
SKÅNE



THE CAREMATRIX PROJECT

CareMatrix is a European H2020 **Pre-Commercial Procurement (PCP)** project for integrated care solutions designed to challenge the health market to develop innovative technology for **People with Multimorbidity (PMM)**.

PMM are aging populations who have **two or more chronic health conditions** such as **diabetes, heart disease** and **depression**.

CO-CREATION OPPORTUNITIES



CareMatrix integration of care

Challenge and objective



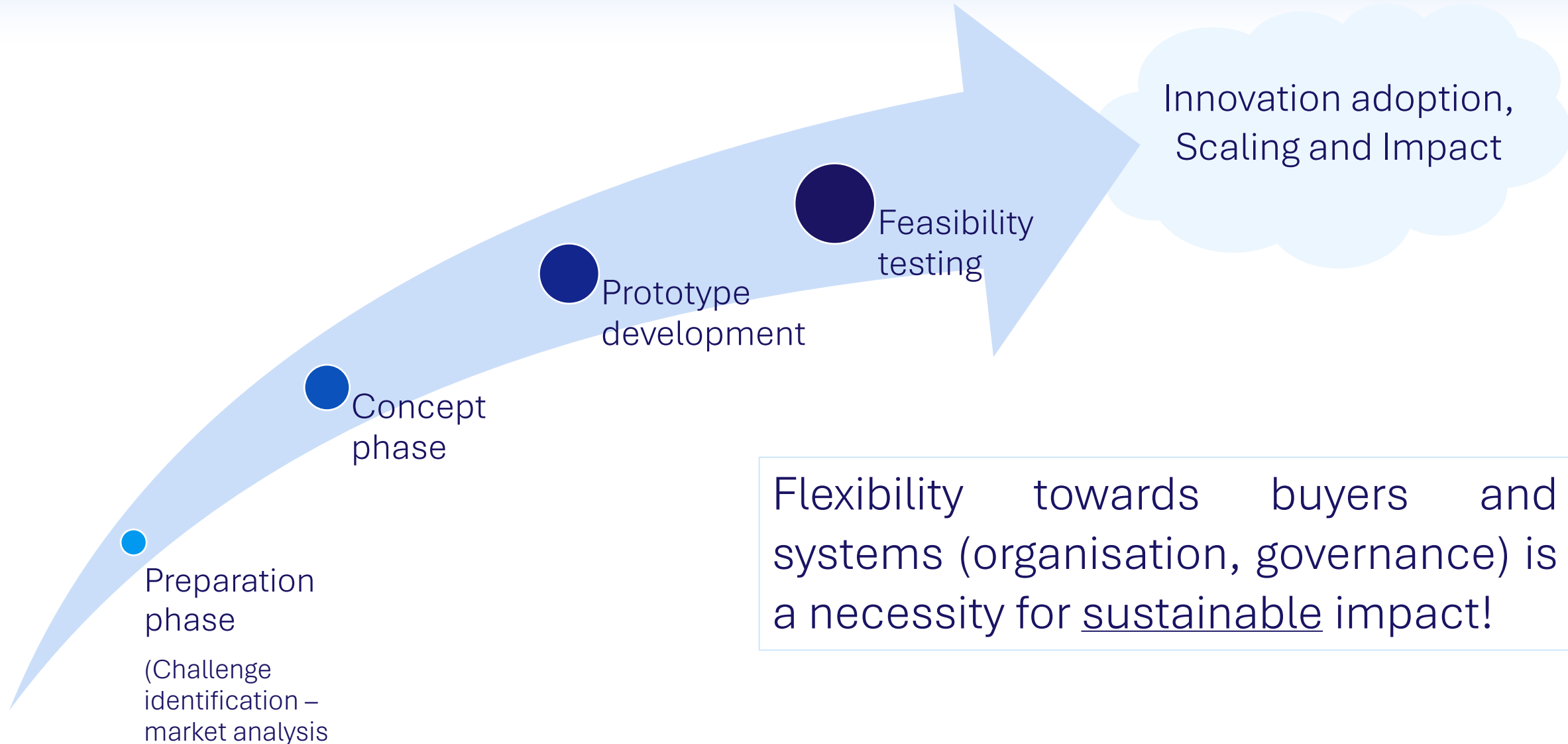
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- Uncoordinated care pathways
 - appointments with often overlapping agendas
 - drugs management
 - costly, confusing and reduces the quality of the treatment and care
 - Carematrix aims to promote the development of personalised technology supporting individuals to address both their health and social care needs in the context of the personal life.



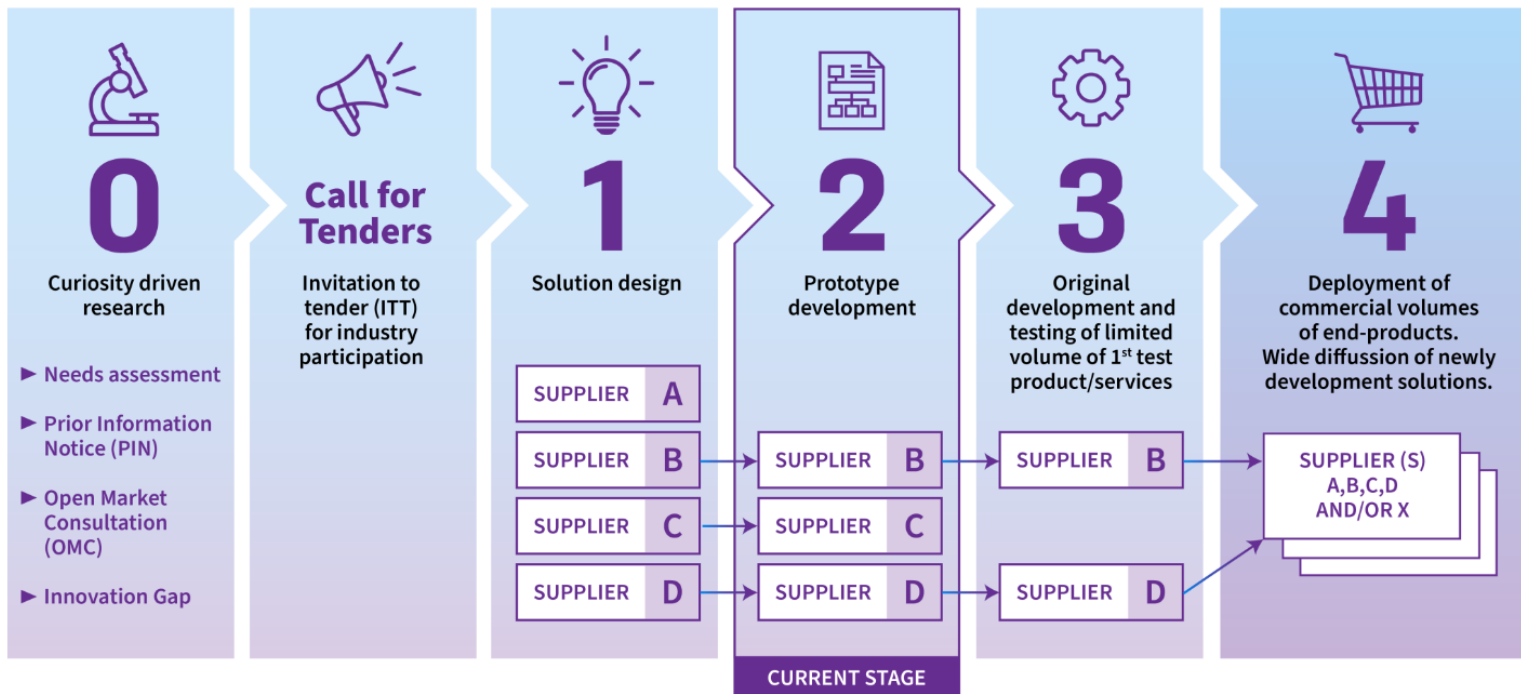
The project consortium is made up of **7 project partners** from 4 EU countries includes Innovation Skane AB as coordinator, the International Foundation for Integrated Care (IFIC), Norway Health Tech, Vestre Viken HT, Region Skåne, Basque Foundation for Health Innovation and Research (BIOEF), and Basque Health Service Osakidetza.



The PCP is an innovation funnel

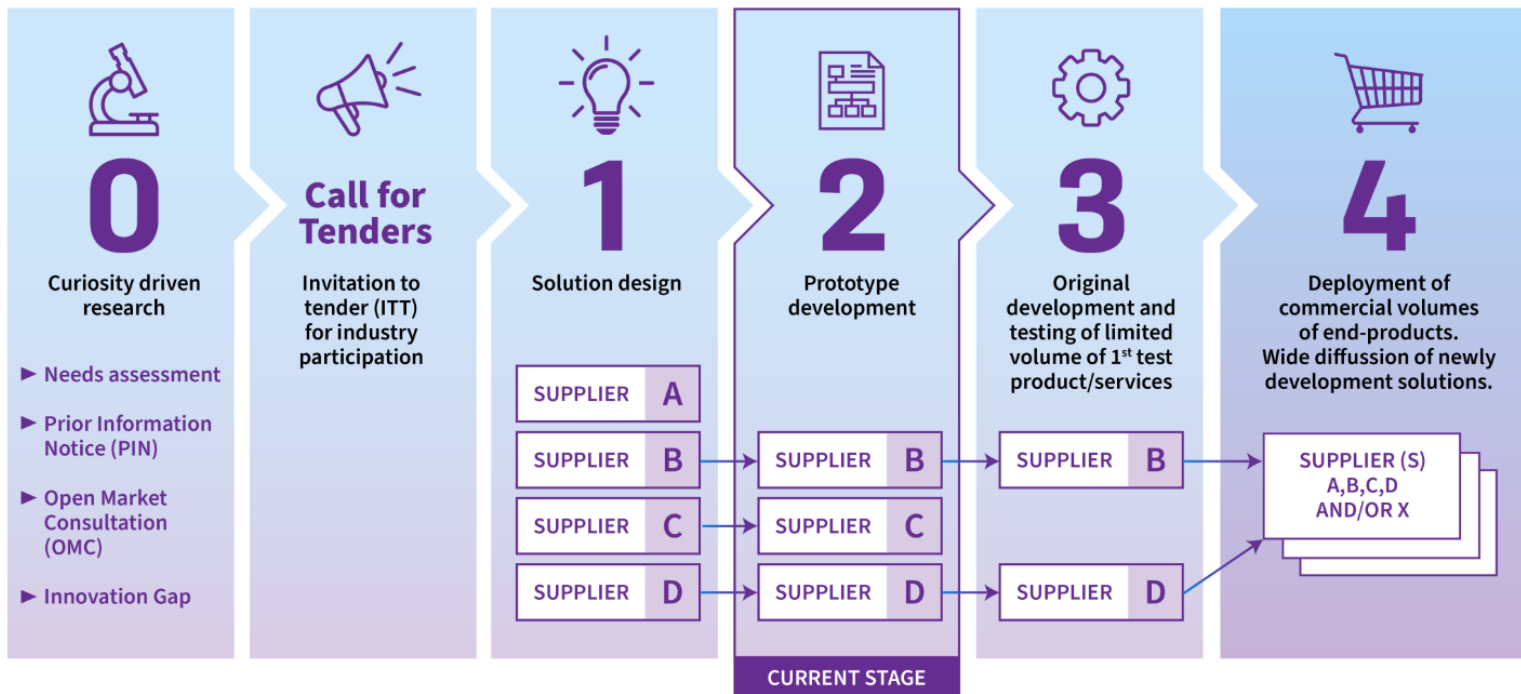


Carematrix – the Pre-commercial procurement (PCP) process



Observations and
success factors

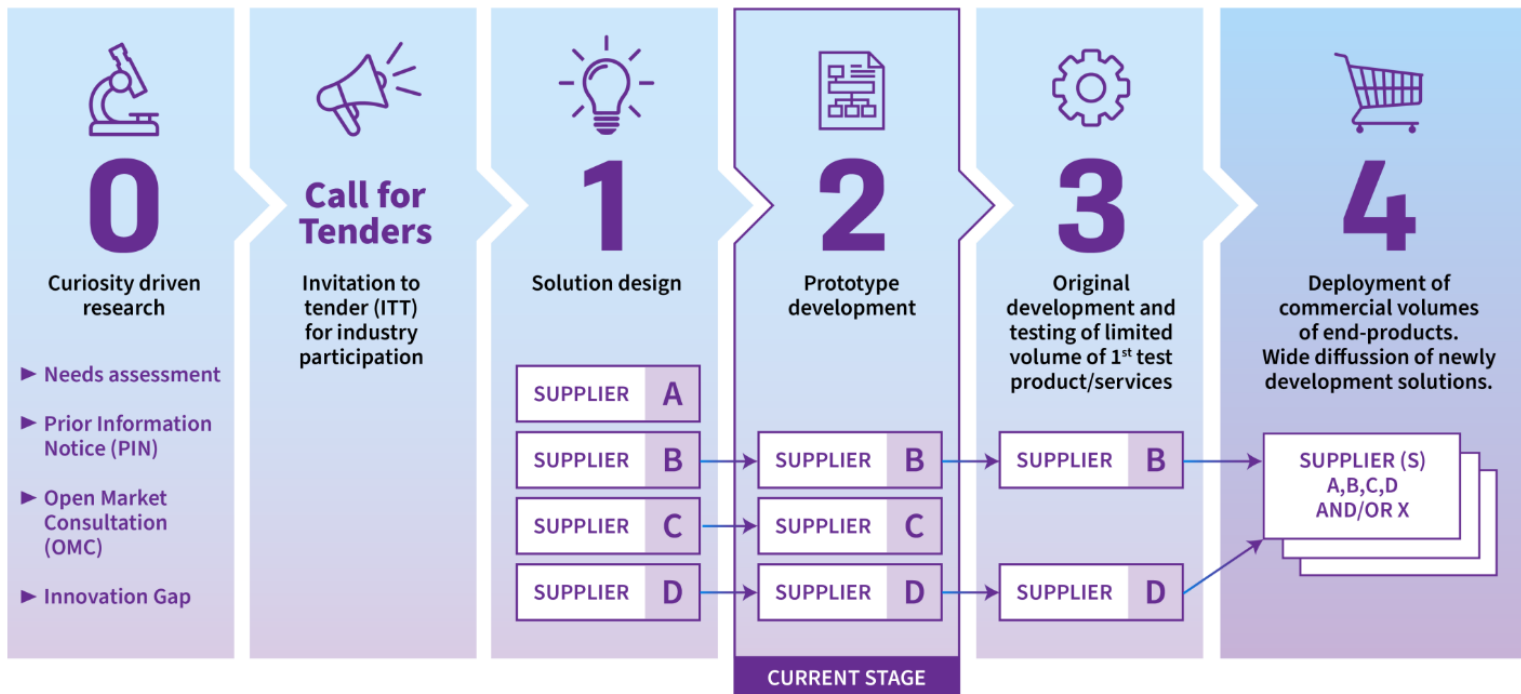
Carematrix – the Pre-commercial procurement (PCP) process



Key points - process

- Active outreach during Phase 0
 - Encourage consortia
 - Different forums and formats
 - Seek collaborators
 - Engage with "unusual suspects"
 - Broad set of end-users
 - New industries and suppliers
- This also creates end-user involvement
 - Continuous throughout
 - Change management in Phase 3

Carematrix – the Pre-commercial procurement (PCP) process



Key points - process

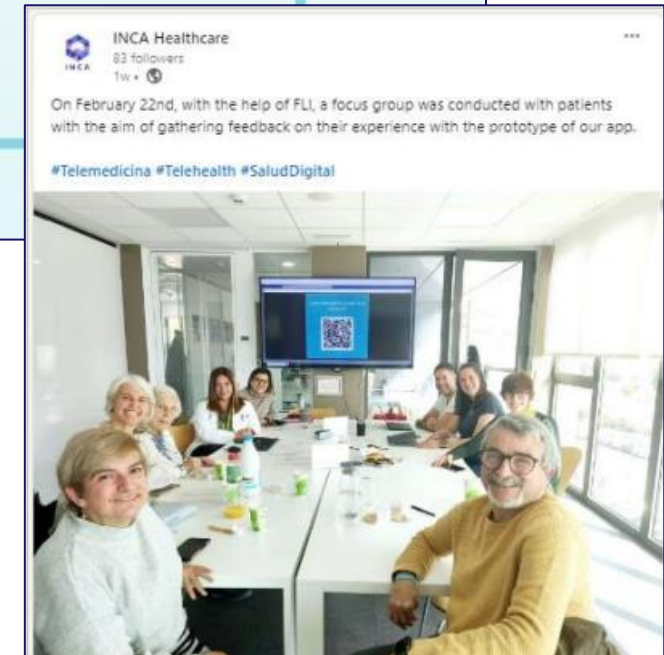
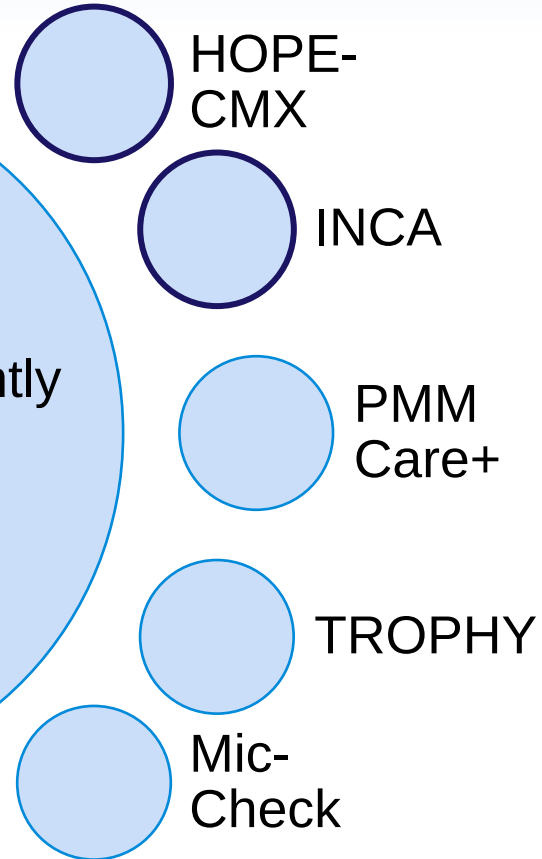
- Number of Suppliers and balance between phases
 - Be careful to balance resources
- Prototype development is crucial phase - This is where procurers guide the development of fit for purpose solutions

Number of contracts	9	5	2
Budget share	10%	40%	50%

CareMatrix co-created technologies



Technologies currently supported in Carematrix co-creation process



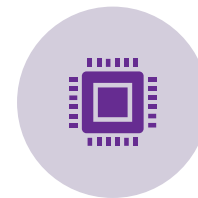
Cross-member states PCP benefits and critical factors



Results are scalable → sustainable



PCP is an established tool for public – private collaboration



Unmet needs and markets may change over time



Documentation, so much documentation



Transparency and openness throughout all phases



Ambitious approach and realistic

Adoption and impact requires **Interoperability**
Interoperability is not only technological, but also **organisational, regulatory, cultural!**



**CAPACITY
BUILDING**



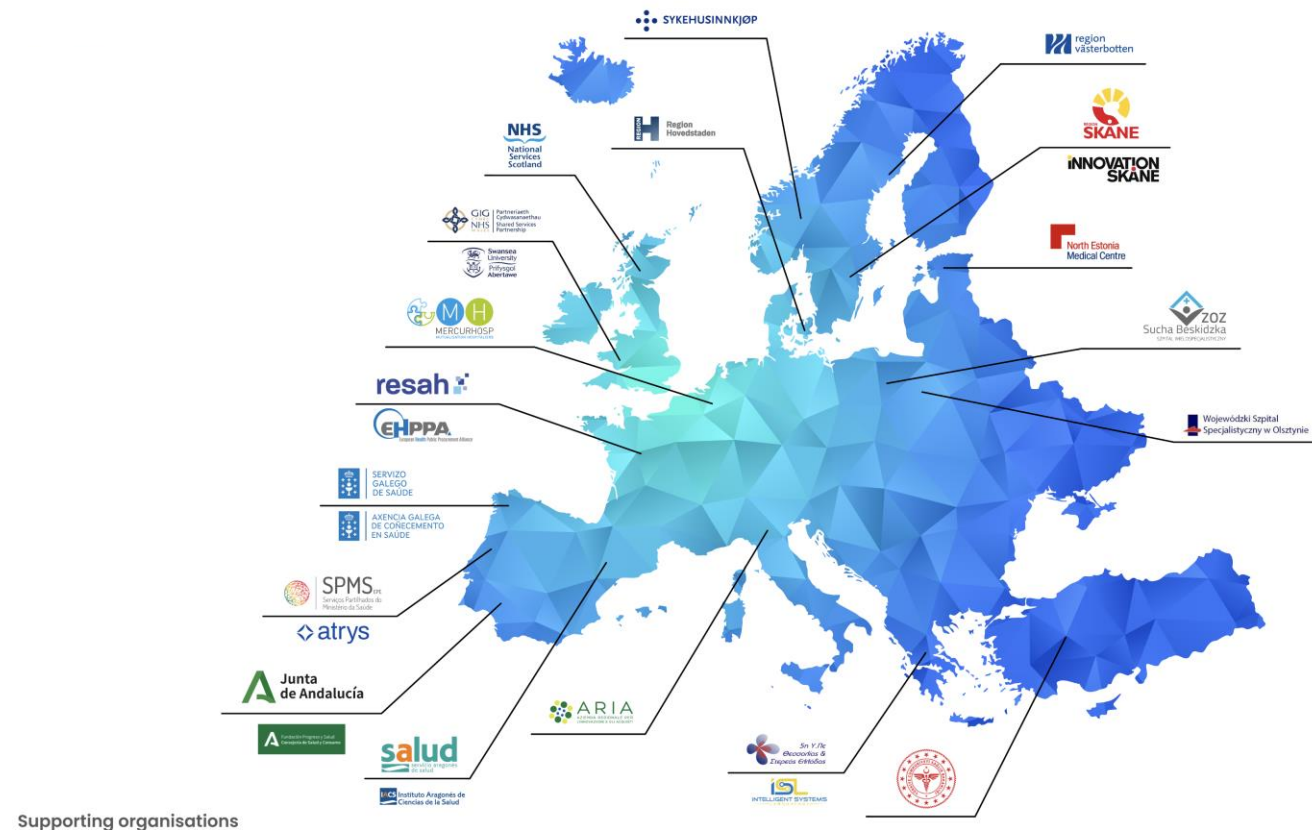
**NETWORKING &
MATCHMAKING**



**COLLABORATIVE
INNOVATION
PROCUREMENT**



POLICY IMPACT



ZENIT

CORVERS

Vtrek

ticbiomed

HealthCare
Without Harm

SILO

Science & Innovation Link

emprica





CAREMATRIX



Thank you!

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