



HNN 3.0 Pitching guidelines for Widening countries

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Project: 101057279 – HNN3.0

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On-line Event

www.healthncp.net



Consortium

16 partners | 16 countries

Duration: June 2022 - May 2029

Budget: 2,8 mill. Eur

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Horizon Europe Cluster «Health» (CL1) NCP network project



January 2023

Mon	Tue	Wed	Thu	Fri	Sat	Sun
26	27	28	29	30	31	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
	EU Missions InfoDay		Horizon Europe InfoDay - Cluster 1	HNN3.0 Brokerage event on Horizon Europe Cluster 1 and Mission Cancer		
		IHI Call Days - Call 4				
23	24	25	26	27	28	29
European Cancer Imaging Initiative launch event		1st European Mission Forum EMiF: "Making Missions Work"	ERA4health Webinar - "HealthEquity" call			
30	31	1	2	3	4	5
			Horizon Europe Coordinators' Day on Grant Agreement Preparation			

WP6: Lowering the barriers for newcomers and participants from Widening countries in Cluster 1

WP6 partners: AICIB (PT), EKT (EL), ETAG (EE), NCBR (PL), LMT (LT), TC CAS (CZ), RIF (CY) and LZP (LV)

Task 1: Identify gaps and needs of potential new participants from under-represented sectors in Widening Countries

Task 2: Increase visibility and highlight expertise of health sector stakeholders from Widening Countries

Task 3: Increase submitted proposals and funded participations in CL1 project consortia for Widening Countries

WP6 - Guidelines for Pitch Sessions

Target:
Cluster Health stakeholders
from Widening Countries

Objective:
Increase visibility and
highlight the expertise

HNN 3.0 - Supporting Tools



Supporting Tools for Widening Countries

Guidelines for Pitch Sessions for institutions from Widening Countries

The 'Pitching Guidelines' document contains tips for institutions from widening countries. The aim of this document is to help applicants prepare suitable materials that will have greater impact when they introduce themselves at brokerage events organised for Horizon Europe calls or other events of this type, which are mostly organised on-line.

[Download Guidelines](#)

<https://www.healthncp.net/hnn-30-supporting-tools>

First steps

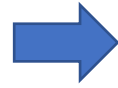
- **Choose the topic(s) carefully** within open calls you want to participate in
- Read the topic carefully and think about **how you could contribute to the consortium** to fulfil the expected outcomes
- Think about **what specific expertise you can offer** as a potential partner
- **Realistically consider your capacity** that can be committed to a new project
- **Ask your NCP;** possibly to provide you with an example on a successful project in your (related) area - CORDIS



Still important

- Make a **list of (call related) things you want to say to establish connection** with potential consortia partner
- **Practice your presentation** as much as possible to fit the timing
- Prepare in such a way that you will **speak naturally** during the pitch; avoid reading or assisted reading
- **Practice the presentation in front of externals** who are not familiar with your part of the project and ask them for feedback.
- **Prepare and test you PC and connection** to the platform - functional monitor, microphone, presentation sharing etc

Be proactive and professional to become project partner!



	19	20
	Horizon Europe InfoDay - Cluster 1	HNN3.0 Brokerage event on Horizon Europe Cluster 1 and Mission Cancer

Country	Sessions	Meetings			Activated	Visible	Marketplace
Latvia	2	0	0	0	✓	👁️	0
Latvia	2	0	0	0	✓	👁️	0
Latvia	2	0	0	0	✓	👁️	0
Latvia	2	5	0	3	✓	👁️	1
Latvia	1				✓	👁️	0
Latvia	2	8	0	7	✓	👁️	0
Latvia	2	0	0	0	✓	👁️	0
Latvia	2	2	2	0	✓	👁️	0
Latvia	2	0	0	0	✓	👁️	0
Latvia	2	4	0	0	✓	👁️	0



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Thank you

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